



USSI DIRECTIONS



In This Issue

- **News:** USS partners with A/R Allegiance Group
- **News:** Like us on Facebook and win a \$25 Amazon Gift Card
- **Product Spotlight:** HDMS Home Infusion/Pharmacy Module - Released
- **Product Spotlight:** HDMS Mobile Reports

News: USS Partners with A/R Allegiance Group

Overland Park, KS / July, 2013 – A/R Allegiance Group LLC, a software and services company focused on helping home medical equipment (HME) and durable medical equipment (DME) providers automate patient billing workflows and collections, **announced today that Universal Software Solutions will enter into joint development of a seamless, automated integration with its CollectPlus program.**

Keith Lilek, CEO of A/R Allegiance Group, commented "This relationship between Universal Software Solutions and A/R Allegiance Group guarantees that we are on the forefront of billing and collections technology for our customers. A/R Allegiance Group strives to go above and beyond the traditional best practices for all clients and partnering with Universal Software Solutions will allow their customers the ability to integrate with the leading private pay billing company in this field. Universal customers will now have a better solution for their private pay collections which is a critical profit margin category and we couldn't be happier to embark on this venture with them."



"We see this relationship with A/R Allegiance Group being very beneficial for our clients using our HDMS product. At Universal Software Solutions, the partnerships we engage into must share our same values and goals with the drive to improve operational efficiencies for our customers. Our combined solutions will create noticeable savings to the HME or Home Infusion provider at a time when they need it most." added Christopher Dobiesz, President at Universal Software Solutions.



About A/R Allegiance Group LLC:

Keith Lilek has 25 plus years of experience in the industry. The firm helps companies reduce collection costs through innovative management of the accounts receivable cycle without going directly to a collection agencies for solutions. ARA

Upcoming Events

WAMES

September 16 - 18
Kalahari Resort
Wisconsin Dells, WI

KMESA 2013 Fall

September 16 - 18
The Clarion Hotel
Lexington, KY

Medtrade Fall

October 14 - 17
Booth #972
Orlando, FL

MAMES

October 24 - 25
Treasure Island Resort
Welch, MN

OAMES

November 19 - 20
Quest Business Center
Columbus, OH

...reducible by the amount going directly to a collection agency for collection. This provides the necessary processes and tools that will greatly reduce the labor by automating the entire billing and collection cycle and differentiates itself from competitors by bringing automation to a manual process; integrating directly with a client's patient management system; and automating the business rules criteria for assigning accounts; and bringing technology where it wasn't available before.

News: Like us on Facebook - Win a \$25 Amazon Card

Did you know Universal Software Solutions now has a Facebook Page? "We see Facebook as another increasing important way to communicate with our existing customers and help new companies find our solutions," says Phil Deschaine, Sales Executive with USSI Inc.

Our goal is to get as many "likes" as possible next month. If you like us before October 15, you will automatically be entered into a drawing for a \$25 Amazon gift card. There will also be two second place gift certificates to Starbucks.

So, take a moment and "Like Us" on Facebook and you may win a fun prize.

<https://www.facebook.com/UniversalSoftwareSolutionsInc>

Also Follow - Universal Software Solutions on [LinkedIn](#) and [Twitter](#).

Product Spotlight: HDMS Home Infusion / Pharmacy

The new [HDMS Home Infusion / Pharmacy](#) module provides your organization with these tools to automate your home infusion and pharmacy operations:

- Home Infusion compound entry
- Mixing
- Compounding
- Label generations
- Pharmacy drugs
- Claims submission

The Home Infusion's claims submission includes real-time adjudication to PBMs at the time of order entry, creation of the NCPDP electronic files, and any other payer specific billing features.

Drug Code	Quantity	Add Cost of Component?	Print on Label?	Print on Work Order?
Amoxicillin 8.5	750	Yes	Yes	Yes
Dextrose IV 5	750	Yes	Yes	Yes
Insulin 20	200	Yes	Yes	Yes
SodiumChloride	60	No	Yes	No
Potassium Ph. 3MM	45	No	Yes	No

The module also includes real-time order entry and filling, with AWP (average wholesale pricing) updated directly using the Medi-Span® data tables and other related services.

The Home Infusion / Pharmacy module provides for real-time drug interaction checking and drug and allergy information. It also utilizes a perpetual inventory system,

enabling easy tracking of lot numbers.

Contact our Sales department at 810-653-5000, to schedule a full demonstration of

"Facebook-Like" User Forums

We encourage everyone to create an account and interact with our User Forum. Find answers to FAQs, Best Practices, HDMS and industry discussions, upcoming software enhancements, system updates and much more!

the new **HDMS Home Infusion / Pharmacy** module.

Product Spotlight: HDMS Mobile Reports

Now available is the latest addition to our [HDMS Mobile Suite](#), *HDMS Mobile Reports*. Since the release of this product in the earlier part of the year, we have received great feedback and now have over 100+ clients connected and using it every day. This exciting new reporting interface brings the power of our HDMS Reporting Foundation in an easy to use web based solution for any computer or smart device, such as an iPad™, phone or tablet PC, connected through the internet.

The utilization of the HDMS Reporting Foundation means that reporting data is stored statically in simple database tables, ready for use by the reports. This allows for minimal processing time to generate reports, giving you powerful reports with a click of a button or a tap of a finger. Additionally by having a web based product, there is the added flexibility in that reports can also be run outside the office on any mobile device from anywhere in a safe and secured manner.



Select from a library of existing reports that have been already been created or have us design and build specific reports that are dedicated to the data analysis you are seeking.

For more information and a demonstration of *HDMS Mobile Reports*, please contact our sales department at 810.653.5000.

Did you miss a newsletter publication? You can find them [here](#).

Universal Software Solutions Inc.
1334 S. Irish Rd.
Davison MI 48423
Tel: (810) 653-5000
Fax: (810) 653-8515
Email: support@universalss.com

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Universal Software Solutions, Inc.
1334 S. Irish Rd
Davison, Michigan 48423
US

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